

# SEBER LOGISTICS CONSULTING, INC.

*Proven solutions . . . delivered*

An acknowledged, results-driven leader in supply chain consulting, we are noted for our ability to create innovative solutions for winning and defending market leadership. SLC applies a multi-disciplined approach for resolving issues and managing change.

The **SLC Benchmark Data Base™**, comprised of extensive supply chain best practices, provides a solid foundation for quickly identifying and implementing highly effective, pragmatic solutions. This powerful knowledge base has been developed through 20 years of supply chain consulting projects with leading, best-in-class companies representing a broad spectrum of products, channels and industries. Our partnerships consistently yield successful results.

## Results



## TYPICAL ASSIGNMENTS INCLUDE:

### Developing & Integrating Strategies

- developed and implemented a supply chain strategic plan for a leading grocery products manufacturer
- post-acquisition integration of customer service and distribution for a major consumer products company
- modeled and optimized distribution networks for numerous companies in a broad base of industries

### Strengthening Customer Relationship Management

- conducted a best practices assessment of order to cash process, cost to serve, and pricing/service strategies for a global confectionery company
- performed a competitive evaluation of customer pick-up program for a leading healthcare products company
- guided CPG companies in structuring competitive bracket-pricing and logistics efficiency programs
- conduct annual customer interface benchmark study that evaluates performance, policies, practices, and programs

### Increasing Supply Chain Value & Efficiency

- integrated Value Chain activities and optimized organizational responsibilities
- reengineered demand and supply processes to reduce inventory and improve product supply reliability
- developed an optimized global sourcing and conversion strategy for agricultural products

### Driving Manufacturing Savings

- applied lean principles to pack out and assembly operations to reduce cycle time and increase productivity and yield
- streamlined manufacturing and distribution facility layouts, to improve the flow of materials, and reduce costs
- developed make vs. buy analysis tool to facilitate lowest cost sourcing and production options

### Enhancing Fulfillment Operations

- executed numerous RFP's to select 3PL warehouses
- guided negotiations for a performance-based, gain-sharing contract between a 3PL provider and our client
- conducted warehouse best practices assessments that improved costs, efficiency, product flow, and layout
- evaluated 3rd party warehouse rates, service capabilities, and performance for specific markets

### Improving Delivery Effectiveness

- conducted transportation best practices assessments that improved costs, shipments planning and capacity
- designed a temperature controlled delivery service network that enhanced product quality to the customer
- evaluated customer pick-up rates, policies and practices to develop an effective and competitive program for our client
- created an outsourced Direct Store Delivery network to meet new product delivery requirements

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