Best Practices Assessment

Why Conduct a Best Practices Assessment?

Intensifying competition, industry changes, tighter customer requirements, and higher corporate expectations demand a higher standard of performance. To lead in this environment, you must find a way to maintain or improve your company’s ability to meet or exceed those standards. Benchmarking provides you with Best in Class capabilities to help ensure your organization continues to exceed expectations.

“...the implications of efficient and effective operations can mean the difference between spending or saving millions of dollars”

Over the past twenty years, Seber Logistics Consulting, Inc. (SLC) has emerged as the recognized early proponent and pre-eminent expert in Benchmarking and Supply Chain Consulting. In numerous domestic and global projects, SLC has successfully employed our integrated Strategic Improvement Methodology. This comprehensive approach enables companies to capitalize on key opportunities, while providing a clear plan for future improvement.

The SLC Benchmark Data Base™, comprised of extensive supply chain best practices, provides a solid foundation to quickly identify and implement highly effective, pragmatic solutions. Coupled with our “field-tested” approach, SLC is uniquely qualified to unlock the service and cost potentials currently trapped within your supply chain.
Seber Logistics Consulting’s approach is designed to leverage your team’s knowledge of their current operations with SLC’s Supply Chain and Benchmarking expertise. Our consultants’ extensive hands-on supply chain experience enables us to efficiently and effectively develop an in-depth understanding of your operations.

The overall goal is to develop the best operating processes, practices and management controls. This enables your organization to re-engineer these targeted areas to enhance both efficiency and effectiveness. Specific objectives typically include:

1. Assessing the cost and service effectiveness of targeted operations;
2. Providing your team with insight into the noteworthy achievements of Best In Class/State of the Art companies;
3. Developing, recommending, and prioritizing “best practice” strategies, processes and technologies; and,
4. Conducting a working session to review the study’s findings, conclusions and recommendations.

“By leveraging the SLC Benchmark Data Base™, we accelerate the development of innovative Supply Chain solutions. This enables us to have a unique advantage over our competitors, and deliver proven solutions to our clients.”

James J. Seber
President & CEO
Seber Logistics Consulting, Inc.
Typical steps include:

1. **Conduct Project Planning Session**
   The project team discusses the areas to be reviewed, the data collection requirements, the approach, and the schedule for conducting on-site reviews.

2. **Review Operations**
   The project team conducts comprehensive reviews of your current operations. The team observes your operations, reviews key data, and determines service and operating requirements. After the review has been completed, a checkpoint meeting is conducted to validate SLC’s observations.
   - Review data collection requirements lists with your project manager
   - Facilitate kick-off meeting with your project team and associates to review project scope, objectives, approach, deliverables, and schedule
   - Conduct a comprehensive on-site review at selected sites
   - Compile and document observations
   - Conduct checkpoint meeting:
     - review initial findings and conclusions
     - validate the project team’s observations
     - discuss potential alternatives
     - finalize next steps

3. **Conduct Benchmark Analysis**
   Using the information gathered during the previous phase, the project team evaluates your operation
   - Extract best practices data from **SLC Benchmark Data Base™**
   - Analyze your company’s profile data
   - Develop preliminary strategies and recommendations for areas including:
     - Processes
     - New work methods
     - Work flows
     - Systems
     - Technologies
     - Task interrelationships
     - Management controls
     - Key performance indicators
   - Determine benefits/costs associated with major recommendations
   - Develop workbook, presentation and action plan

4. **Facilitate Working Session**
   SLC facilitates a meeting with your management team to discuss our observations, conclusions and recommendations.
   - **Key issues that are typically addressed include:**
     - Your company vs. Best In Class
     - Gaps in operations
     - Alternative strategies
     - Resource requirements
     - Benefits/costs
     - Action plan implementation
about us

Seber Logistics Consulting, Inc. (SLC) is a management consulting firm specializing in supply chain management and operations. For over two decades, SLC has been recognized as an early proponent, leader and expert in Benchmarking and Supply Chain Consulting.

We are independent and objective. We have no affiliations with any potential service providers and do not market any third party software or products. SLC selects and uses the modeling application that best fits our client’s and project’s needs. We work solely on your behalf.

Our specialists provide professional counsel, and hands-on help that deliver strategic insight, operational expertise and powerful, tangible results.

Our solutions help companies think beyond traditional boundaries. In short, clients turn to us for recommendations that work. Our solutions do not create new problems. The strategic options that we develop have consistently advanced our clients’ corporate and organizational goals.

Clients Include:

ACCO
Alberto Culver
Alcoa
Avery Dennison
Barilla
Bausch & Lomb
Bayer
BIC
Becton Dickinson
Black & Decker
Cadbury Adams
Campbell Soup
Church & Dwight
Clorox
Colgate-Palmolive
ConAgra Foods
Coty

Dial
Dole
Del Monte
Eastman Kodak
Elizabeth Arden
Eli Lilly
Fuji Photo Film
General Electric
General Mills
Gerber
Gillette
Heinz
Hershey’s
Hewlett-Packard
Hoffmann-La Roche
J.M. Smucker
Johnson & Johnson

Kellogg’s
Kraft
Land-O-Lakes
L’Oréal
Malt-O-Meal
Maybelline
Merk
Moen
M&M Mars
3M
Mott’s
Nestlé
Novartis
Ocean Spray
Osram Sylvania
Perrigo

Pfizer
Procter & Gamble
Quaker Oats
Rayovac
Reckitt Benckiser
Revlon
Rich Products
Sara Lee
Schering-Plough
S.C. Johnson
Unilever
Vistakon
Welch’s
Wrigley
Wyeth
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Proven solutions . . . delivered