

Seber **L**ogistics **C**onsulting, Inc. shares your sense of urgency and need for high-value solutions. Our mission is to provide innovative, practical and customized solutions for our clients. We succeed by implementing best practice supply chain solutions extracted from the **SLC Benchmark Data Base™**.

This powerful knowledge base has been developed through 20 years of supply chain consulting projects with leading, best-in-class companies. It provides a solid foundation for quickly identifying and implementing highly effective, pragmatic solutions.

THROUGH TIME-TESTED BEST PRACTICES...

“We needed to integrate a new acquisition quickly. SLC understood our business so well they were able to easily assist us in this effort. Then they proceeded to help us develop our entire supply chain strategy and network model in record time. SLC was a world-class partner.”

Diane Dietz
Vice President,
Corporate Planning & Logistics
Malt-O-Meal



“We asked SLC to conduct a best practices assessment. In the process, they showed us ways to improve efficiencies across our entire supply chain. The cost reductions that resulted were remarkable. SLC was what we were looking for in a business partner.”

Peter Schmidt
Vice President,
Supply Chain
Fuji Photo Film



...AND COMPREHENSIVE CONSULTING EXPERIENCE...

Our superior management consulting services consistently exceed clients' expectations. We can help you develop and apply world-class strategies and tactics that deliver powerful insights and tangible results.

...THAT YIELD A LEGACY OF MEASURABLE RESULTS

Clients turn to us for recommendations that work. Our services help companies think beyond traditional boundaries. The strategic options that we develop have consistently advanced our clients' corporate and organizational goals. Real-world examples of recent successes include:

LAYING THE FOUNDATION

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| <ul style="list-style-type: none">■ Supply Chain Strategic Planning■ Network Analysis & Modeling■ Post Acquisition & Merger Integration■ Key Performance Benchmarking■ Share Groups / Forums■ Balanced Scorecards / Dashboards■ Training (Six Sigma, SPC) | <ul style="list-style-type: none">■ Supply Chain cost reductions of 5% to 15%■ Customer satisfaction improvement of 8% to 21%■ Clear understanding of performance■ Inventory carrying cost decrease by 3% to 18%■ Increased cycle time reliability■ Platform for future improvements■ Knowledge transfer to sustain improvement |
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INCREASING SUPPLY CHAIN VALUE

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| <ul style="list-style-type: none">■ Order to Cash Best Practices Implementation■ Demand & Inventory Management Strategies■ Customer Interface Benchmarking■ Go-to-Market Strategies (e.g., CPU, bracket pricing)■ Logistics Efficiency Programs■ Cost to Serve | <ul style="list-style-type: none">■ Supply chain cost reductions of 5% to 35%■ Improved in-stock and sell-through■ Inventory turn increase of 35% to 200%■ DSO and deduction expense reduction■ Improved working capital efficiency■ Enhanced collaboration with trading partners |
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DRIVING MANUFACTURING SAVINGS

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| <ul style="list-style-type: none">■ Lean Manufacturing Best Practices Implementation■ Customization Benchmarking■ Display & Pack-Out Operational Improvement■ Quick Line Change Over & JIT Set-up Reduction■ Line Layout Design & Optimization■ Shop Floor Controls■ Contract Manufacturing & Outsourcing | <ul style="list-style-type: none">■ Reduced manufacturing costs of 7% to 28%■ Lowered assembly costs by 15% to 33%■ Improved line utilization■ Eliminated "bottlenecks" and streamlined product flows■ Higher facility labor productivity■ Reduced inventory levels (raw and WIP)■ Increased quality, accuracy & responsiveness |
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STREAMLINING DISTRIBUTION

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| <ul style="list-style-type: none">■ Warehouse Best Practices Implementation■ Labor Utilization & Productivity■ Layout Design & Optimization■ WMS Requirements & Selection■ Reverse Logistics & Returns Management■ 3P Evaluation, RFP & Selection■ Postponement & Product Customization | <ul style="list-style-type: none">■ Lower warehouse costs of 12% to 23%■ Reduced space requirements & improved utilization■ Improved productivity by 19% to 34%■ Streamlined product flows■ Increased operational quality & accuracy■ Eliminated overflow warehousing■ Accelerated product pack-out capabilities |
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IMPROVING DELIVERY EFFECTIVENESS

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| <ul style="list-style-type: none">■ Transportation Best Practices Implementation■ Rate Benchmarking & Competitive Assessments■ Carrier Qualifications & Selection■ Shipments Planning / Carrier Assignment■ Freight Bill Processing & Reporting■ DSD & Alternative Delivery Services■ Rate & Service Negotiation / Bids | <ul style="list-style-type: none">■ Reduced freight expense by 4% to 31%■ Increased carrier responsiveness and capacity■ Improved mode / carrier assignments■ Customized delivery solutions■ Greater delivery consistency and in-transit reliability■ Timely and accurate management data / reporting■ Faster loading / unloading time |
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Our range of expertise and high degree of customer care make SLC an ideal choice for projects requiring extensive hands-on line management experience in these critical areas:

Supply Chain Management
Demand and Supply Planning
Procurement
Production Planning & Control
Manufacturing & Assembly
Industrial Engineering
Customer Service
Logistics Planning & Modeling
Organization / Resource Alignment
Systems Requirements
Financial Analysis
Warehousing
Transportation
Inventory Management
Quality Management
Change Management
Training
Network Analysis

SLC's Clients include market leaders across a broad spectrum of industries.

3M
Abbott
ACCO
Acuity
Alberto Culver
Alcoa
Anchor Foods
Andrew Jergens
Apple Computer
Avery Dennison
Barilla America
Bausch & Lomb
Baxter Healthcare
Bayer
Becton Dickinson
BIC
Black & Decker
Bristol-Myers Squibb
Bush Brothers
Cadbury Adams
Campbell Soup
Chesebrough-Pond's
Church & Dwight
Ciba Vision
Clairol
Clorox
Colgate-Palmolive
ConAgra
Coty

CVS
Del Monte
Diamond Foods
Dole
Eastman Kodak
Eli Lilly
Elizabeth Arden
Energizer
Estee Lauder
Exel
Ferrero USA, Inc.
Fuji Photo Film
General Mills
Georgia Pacific
Gerber
Gillette
Glaxo SmithKline
GNC
Gucci
H. J. Heinz
Henkel (Dial)
Hershey
Hewlett-Packard
Hill's Pet Nutrition
Hoffmann-La Roche
J.M. Smucker
Johnson & Johnson
Johnsonville Sausage
Kellogg

Kraft Foods
L'Oreal
Land O' Lakes
Lifescan
Logitech
M&M Mars
Malt-O-Meal
Martin Brower
Mary Kay Cosmetics
Maybelline
McCormick Foods
Mead Johnson
Merck
Method Products
Moen
Mott's
Nestlé
Nestle Purina Petcare
Neutrogena
Newell
Norelco
Novartis
Ocean Spray
Osram Sylvania
Otis Spunkmeyer
Perrigo
Pfizer
Philip Morris
Pinnacle Foods

Playtex Products
Polaroid
Procter & Gamble
Quaker Oats
Rayovac
Reckitt Benckiser
Revlon
Reynolds Consumer Products
Rich Products
S.C. Johnson
Sandisk
Sanford
Sara Lee
Schering-Plough
Schick
StanleyWorks
TaTa Global Beverages
Teknor Apex
Uncle Ben's
Unilever
US Oncology
Vistakon
Welch's
White Wave Foods
Wrigley's
Wyeth
Xerox
Zwilling J. A. Henckels

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Proven solutions...delivered

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